

# QUAMMEN HEALTH CARE CONSULTANTS: THE SUPERIOR SOURCE FOR SIEMENS SERVICES

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Are you using a Soarian, Invision or MS4 solution to support inpatient/ambulatory clinical care or revenue cycle management? And if so, are you leveraging these solutions to meet meaningful use requirements?

Most important of all: Are you worried about moving forward — or worse yet, simply staying afloat?

Take a deep breath and rest easy. Quammen Health Care Consultants continues to be an advocate for former Siemens' customers who have invested in products that we feel show great potential.

Yes, we are ready to support your current initiatives for patient safety, regulatory compliance, and revenue cycle — while also making it possible for you to take advantage of new opportunities afforded via the Cerner acquisition.

Through our Alternative Staffing Solutions, we can ensure that things will continue to go swimmingly — and enable you to provide continuity for your front-line end users.

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## discover quammen's UNPARALLELED KNOW-HOW

We have the experience and expertise required to make sure that your organization can not only use — but actually optimize — your Siemens application solutions. Having led and implemented more than 35 comprehensive Soarian EHR projects (many that simultaneously included a revenue cycle component) in the last three years, our knowledge trumps all others in the industry. We have deep experience with Invision and MS4 customers as well. Also, we continue to engage when these products are advanced at customers' sites.

## experience quammen's ALTERNATIVE STAFFING SOLUTIONS

Best of all, we offer you the level of support you need — under a unique pricing model that makes our services exceptionally affordable. If you need it all, we can do it all. Or, if you simply need help with a particular short-term initiative, we're standing at the ready to provide that as well. Choose exactly what your organization needs from our array of service levels:

- **co-sourcing:** We work side-by-side with your internal team members, assuming operational staff roles — making it possible for your organization to manage peaks and troughs in your information technology staffing.
- **application sourcing:** Let us take the lead, as we have what it takes to recruit, train and retain staff for specific information technology roles.
- **technology sourcing:** We can ensure information technology solutions meet strategic goals and end user computing needs.
- **interim management:** Let us bridge short or long term gaps before information technology initiatives are negatively impacted.
- **consultancy:** We enable your organization to successfully implement expert software or technology solutions to meet episodic needs.

## quammen's siemens customer stats tell a story

- 58,000+ Help Desk Calls Answered
- 1,400+ Unique Order Sets Designed & Built
- 70+ Unique Third Party Products Integrated with Siemens Products
- 2,100+ Interfaces Programmed and Tested
- 3,000+ Physicians Trained on EHR
- 900+ Care Plans Configured
- 1000s of Configured and Tested Medication Sentences
- Implemented Soarian Provider Doc in ED, IP, and Ambulatory

- Analysis and Build of 15+ Departments for Full Integration of Scheduled Activities and Resources
- Trained More than 100 Employees on Upgrades to Scheduling and Advanced Interoperability
- Implemented SIS Integrated with Soarian
- Implemented LAB, RIS, PACS, CARD, RESP, Home Health, HIM, Document Management, Scheduling, Patient Access, Ambulatory EHR
- And the List Goes On...

## quammen's traditional implementation services & then some

- Programmed EHR Extracts to Populate HealthStream, Truven, White Cloud
- Streamlined More than 100 Soarian Model Reports for Effectiveness
- Integrated with Multiple State and Regulatory Reporting Agencies
- Performed Meaningful Use Attestation & Monitoring for 30+ Hospitals
- Performed Meaningful Use Attestation & Monitoring for 200+ Eligible Providers
- Supported Multiple Meaningful Use Audits with Successful Outcomes
- Performed 12 Meaningful Use Security Audits
- Provided Remediation Services for Meaningful Use Audit Findings
- Performed Security Intrusion Testing — Inside and Outside the Walls

- Implemented Single Sign-On, Identity Management, Mobile Devices, Remote
- Accessed Solutions, and Device Integrated Devices with the EHR
- Integrated Patient Education EHR Orders and Results Patient Room (TV) Solutions
- Crafted Information Technology Technical and Application Strategies to Match Organization-Wide Goals
- Trained and Implemented All Facets of Soarian Financial from Registration to Billing including Output Management Services
- Tracked Revenue Cycle Performance Including Contract Build, SBO Implementation and Billing Accounts
- Security Build and Access to All Products Across the Enterprise

**PLAN. PREPARE. PROGRESS.**